

# *KillTest*

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## 問題集

<http://www.killtest.jp>

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**Exam** : **M2050-238**

**Title** : IBM Commerce Solutions  
Selling/Order Mgmt Sales  
Mastery Test v1

**Version** : Demo

1. IBM Sterling OM provides a single order repository that enables a user to modify, update or track all orders real-time for what type of channel?

- A. Field Sales
- B. Retail Store
- C. Call Center
- D. Any combination of channels.

**Answer: D**

2. IBM Sterling CPQ has customers in many different verticals. Which combination of verticals reflects most accurately, the CPQ customers.?

- A. Manufacturing, High Tech, Communication/Media/Entertainment, LifeScience, and Education.
- B. Communication/Media/Entertainment/ LifeScience, High Tech, Pharma, Consumer.
- C. LifeScience, Manufacturing, Construction, Communication/Media/Entertainment/ Consumer.
- D. Manufacturing, High Tech, Communication/Media/Entertainment/ LifeScience, Consumer.

**Answer: D**

3. IBM Sterling Configurator can be integrated with other applications. What specific characteristic makes it easy to accomplish such integrations?

- A. Configurator engine design is based on open standards such as XML and JAV
- B. Configurator engine has great performance and scalability characteristics.
- C. Configurator engine is a stateless engine.
- D. All of the above.

**Answer: B**